



## AMERICAN SHORT LINE AND REGIONAL RAILROAD ASSOCIATION

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*The Voice of America's Independent Railroads*

Dear Prospective Associate Switching Member:

Thank you for your interest in the American Short Line and Regional Railroad Association. We are pleased to have the opportunity to provide you with information about our organization and the benefits of membership. ASLRRA represents over 480 short line and regional railroads and switching operations located in all 50 states, as well as Canada and Mexico, and more than 400 suppliers of good and services to the rail industry. A few of the many ways in which ASLRRA assists its members are explored below:

### **Advocacy & Governance**

One of ASLRRA's most important functions is keeping its members abreast of government and industry affairs. In a related role, ASLRRA monitors and testifies on legislative initiatives that impact small carriers before Congress and federal agencies, ensuring that the voice of our members are heard in the offices of Washington's policy makers. To help members remain in compliance with new regulation, the Association distributes and provides clarification of final rules.

This past year saw unprecedented legislative and regulatory requirements, many stemming from the passage of the Rail Safety Improvement Act of 2008, H.R. 2095. This new law stipulated implementation dates for new regulations commencing in 2009 and phasing in through 2020. The same Congress that enacted H.R. 2095 last year is now hard at work on re-regulation legislation, antitrust legislation and increased truck size and weight laws, all of which have potential adverse implications for our members.

The ASLRRA is committed to heavily engaging with the Congress, FRA, Class I railroads, rail labor, shippers and industry manufacturers representatives to guide the final rules and legislation to protect the interests of our members in the years ahead.

### **Safety & Training**

ASLRRA believes strongly in the importance of promoting a safe workplace. Accordingly, we have developed a number of FRA-approved model programs for our members, including: Alcohol and Drug, Bridge, Continuous Welded Rail, Engineer Certification, FRA Emergency Order #26, Operating Rules, Roadway Worker Protection, and Power Brake rules. We help members to further achieve their safety goals with a series of Safety Training Seminars held in various locations through out the year. Finally, ASLRRA's dedicated staff provides another tier of support and is available to answer safety- and training-related questions whenever necessary.

### **Meetings**

ASLRRA members stay informed through a regular schedule of meetings: educational and training seminars, Railroad Day on Capitol Hill (an industry day in Washington, D.C.), three Regional Meetings, and an Annual Convention with more than 45 educational sessions including RailroadU and an Exhibition showcasing goods and services. In addition to being a forum for information sharing, these meetings provide a prime venue for suppliers and railroaders to interact. A list of upcoming meeting dates is available at [www.aslrra.org/meetings\\_\\_\\_seminars/](http://www.aslrra.org/meetings___seminars/).

## Member Tools

Associate Switching Member services are listed in the ASLRRA's E-Marketplace our on-line directory which provides a time-saving, searchable database of rail products and services available from over 400 Associate Members at no additional cost. View [www.aslrra.org/our\\_members/Associate\\_Members/](http://www.aslrra.org/our_members/Associate_Members/) to learn more. Also included is a Classified Ad section where members can advertise for goods and services they wish to buy or sell. Visit [www.aslrra.org/member\\_tools\\_\\_\\_services/classifieds/index.cfm](http://www.aslrra.org/member_tools___services/classifieds/index.cfm) for more information.

## News & Publications

Offered in the *News & Publications* section of the ASLRRA website are copies of a few of our publications, including our bi-weekly newsletter, *Views & News* and the bi-monthly *Safety Bulletin*. Available on the Members' Only website are copies of the quarterly, *Bridge, Legal, Secure, and Tech Tracks Newsletters*. *State Tracks* is issued twice a week and emailed to members. These publications help members remain up-to-date on developments in the short line and regional railroad industry and assist them in running a safe business. Also available for viewing online is the Association's Annual Report which provides an overview of occurrences and trends in the small railroad industry.

In addition, ASLRRA publishes the results of its comprehensive data study of national Class II and III railroads on a bi-annual basis. The resulting booklet, *Facts and Figures*, details statistics for the small railroad industry. The information contained in this booklet, which is available for purchase at a reduced rate for members, points to the scope of short line capabilities and services.

## Working and Industry Committees

In order to meet the needs of a varied membership base, ASLRRA has established a variety of standing committees, including Bridge, Finance & Administration, General Counsel, Legislative Policy, Passenger, Railroad Police & Security, Safety & Training, and Technical. Through membership with the ASLRRA, railroads have the opportunity to serve as committee members and make valuable contributions through their participation. Additionally, ASLRRA staff and members represent the short line and regional railroad industry through service on over 25 industry committees.

## Special Services

ASLRRA members can also benefit from the following programs as described in the attached Special Services file:

- CAPTRUST 401(k) Affinity Plan
- HCM/CheckPoint Payroll System
- NARS/National Academy of Railroad Sciences Training Programs
- Project S.A.F.E. (Safety Assessment and Facilities Evaluation)
- RRIF Loan Assistance Program
- Transportation Occupational Medical Consultants (TOMC) Hearing Testing & Conservation Program
- World Fuel Services Bulk Fuel Management Program

## ASLRRA Membership

Working for the interests of short line and regional railroads since 1913, ASLRRA's continuing mandate is to effectively represent and promote the interests of our membership. Aided in accomplishing this goal by a host of programs and services, we have an established track record of which we are quite proud.

We would be pleased to welcome you as a member of ASLRRA and begin providing you with all the associated benefits. Attached to this letter you will find a Benefits Summary, Membership Application, a copy of the E-Marketplace Directory Index Guide and Dues Schedule. Please take a moment to review them and let us know if we can provide any further assistance.

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50 F Street, N.W., Suite 7020  
Phone (202) 628-4500

Washington, DC 20001  
Fax (202) 628-6430 e-mail: [aslrra@aslrra.org](mailto:aslrra@aslrra.org)



**ASSOCIATE SWITCHING MEMBER - BENEFITS SUMMARY**

**General**

- FRA Record Retention Guidelines
- FRA Compliance Forms and Programs
- Hazmat Pocket Response Card\*\*
- Members Only Website Access
- Membership List
- NARS Training Program\*\*
- Publications – At Reduced Cost\*\*
- Summary of Threat Alert Systems\*\*

**Administrative**

- CAPTRUST 401(k) Affinity Plan\*\*
- Federal Tax Credit Guidance
- HCM/Checkpoint Payroll System\*\*
- Project S.A.F.E Safety Audits\*\*
- RRIF Loan Assistance
- Transportation Occupational Medicine Consultants (TOMC)  
Hearing Conservation Program \*\*
- World Fuel Services Bulk Fuel Management Program\*\*

**Communications**

- Annual Report
- Disaster Planning and Record Keeping
- National Data Survey Results\*\*
- Safety Bulletin (bi-monthly)
- Tracks Newsletters  
Bridge, Legal, Secure, and Tech (quarterly) and State (twice a week)
- Security Alerts and Updates
- Views and News (bi-weekly)

**E-Commerce**

- ASLRRRA Public Web Site Listing (E-Marketplace and On-Line Bid Request Service)
- Hot Tracks/Press Release Posting
- Place Ads/On-Line Classifieds\*\*

\*\* Available at an additional fee



**ASSOCIATE SWITCHING MEMBER - BENEFITS SUMMARY**

**Meetings/Board/Committees**

- Advanced Electronic Meeting Notices
- Exhibit Opportunities at Annual Convention\*\*
- Post-Meeting Access to Presentations
- Reduced Meeting Registration Fees
- Sponsorship Opportunities\*\*
- Representation on ASLRRRA Board
- Legislative Policy Formation\*\*
- Standing Committee Representation (and member opportunity to serve)  
Bridge, General Counsel, Legislative Policy, Passenger,  
Railroad Police & Security, Safety & Training, and Technology
- Safety & Regulatory  
Bridges, Conductor Certification, Hours of Service,  
Medical Standards, Narrowbanding, and Positive Train Control

\*\* Available at an additional fee



# AMERICAN SHORT LINE AND REGIONAL RAILROAD ASSOCIATION

*The Voice of America's Independent Railroads*

## APPLICATION FOR MEMBERSHIP – ASSOCIATE SWITCHING MEMBER

ASLRRA is a non-profit, incorporated association comprised of short line, regional railroads, switching operations and associate members, with a Board of Directors elected regionally. The action of the Association is advisory only and not binding upon any of its members.

**Associate Switching Membership:** Any non-railroad that provides switching services to private industry and is not deemed a railroad by the Surface Transportation Board or its successor or the applicable agency with jurisdiction is eligible for non-voting Associate Switching Membership.

The undersigned company hereby applies for Associate Switching Membership in the American Short Line and Regional Railroad Association (ASLRRA):

Company Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

Street Address (if different from mailing address) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Note: Please provide a shipping address (FedEx, UPS) on a separate sheet. We cannot ship to a P.O. Box.

Phone \_\_\_\_\_ Fax\* \_\_\_\_\_

Website \_\_\_\_\_ Main E-mail address \_\_\_\_\_

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Contact E-mail \_\_\_\_\_ State(s) operating in \_\_\_\_\_

Parent Company / Owner: \_\_\_\_\_

The ASLRRA's newsletters are distributed via E-mail. Please list additional contacts on the following page.

### Company Contacts:

Main Contact \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

Operating Officer \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

Financial Contact \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

Engineer Cert Rep. \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

Drug & Alcohol Admin. \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

Company/Contact who recommended you join the ASLRRA: \_\_\_\_\_

\*By joining the ASLRRA you agree to occasionally receive unsolicited fax material from the ASLRRA, which may include information about other members and relevant business products or services.

Office Use Only: EJO: Amt. Pd: \_\_\_\_\_ Date Rec'd: \_\_\_\_\_ Method of Payment: \_\_\_\_\_ Eff. Date: \_\_\_\_\_ Region: \_\_\_\_\_  
DW: Public Web / CLH: MMX & Status / CL: Welcome Packet & V&N / KMC: Member Website Rev: 1/11



**ADDITIONAL CONTACTS – ASSOCIATE SWITCHING MEMBER**

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax\* \_\_\_\_\_

E-mail address \_\_\_\_\_

Save Time: Check here if the address for this contact is the same address as the primary contact



Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax\* \_\_\_\_\_

E-mail address \_\_\_\_\_

Save Time: Check here if the address for this contact is the same address as the primary contact



Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax\* \_\_\_\_\_

E-mail address \_\_\_\_\_

Save Time: Check here if the address for this contact is the same address as the primary contact

\*By joining the ASLRRA you agree to occasionally receive unsolicited fax material from the ASLRRA, which may include information about other members and relevant business products or services.

**AMERICAN SHORT LINE AND REGIONAL RAILROAD ASSOCIATION**  
**ASSOCIATE SWITCHING MEMBERSHIP DUES**

**ASSOCIATE SWITCHING MEMBER DUES:** Any non-railroad that provides switching services to private industry and is not deemed a railroad by the Surface Transportation Board or its successor or the applicable agency with jurisdiction is eligible for non-voting Associate Switching Membership.

**Dues Rate:** \$1,615 per year

**Multiple Member Dues Computation Schedule:**

- Members with 3 but less than 10 individual member companies will pay 60% of dues.
- Members with 10 but less than 20 individual member companies will pay 55% of dues.
- Members with 20 but less than 25 individual member companies will pay 50% of dues.
- Members with 25 individual member companies but less than 45 will pay 50% of dues.
- Members with more than 45 will pay 45% of dues.

**PAYMENT INFORMATION**

Check (payable to ASLRRA); Check/money order payments must be drawn in US dollars.

American Express

Visa

MasterCard

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Card Verification Number: \_\_\_\_\_

On AMEX, it is a 4-digit number on the front of the card, above the card number. On VISA or MC it is the last 3 digits of the number on back of card inside signature panel.

Print Cardholder Name: \_\_\_\_\_ **TOTAL DUE: \$** \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Cardholder Billing Address: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Cardholder Phone Number: \_\_\_\_\_ Cardholders Email: \_\_\_\_\_

**By completing this application and joining the ASLRRA, we will continue to consider your company an ASLRRA member and issue an invoice on an annual basis each January until such time as you notify us that you are canceling your membership.**

Please complete and return with payment to the ASLRRA office. Thank you.

Members preferring to pay by credit card are requested send an email to [oneill@aslrra.org](mailto:oneill@aslrra.org) advising authorization of amount to be credited. **DO NOT SEND CREDIT CARD INFORMATION IN YOUR EMAIL.**

**ASLRRA CONSTITUTION, ARTICLE IX**

**Payment of Dues**

Each Full and Associate member shall pay such dues as may be determined by the Board of Directors as necessary for conducting the affairs of the Association.

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## ASLRRRA Associate Directory and Website Data Form *Directory Index Guide*

Company Name: \_\_\_\_\_

Completed by: \_\_\_\_\_ Phone: \_\_\_\_\_

Please provide a brief description of your company's services for inclusion in your website listing:

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Please check off the products and/or services that your company provides below.

(Note: This information will be used for the index on the ASLRRRA's website.)

Please fax to: (202) 628-6430 or mail to: ASLRRRA, 50 F Street, N.W., Suite 7020; Washington, D.C. 20001

### EQUIPMENT, PARTS, SUPPLIES

- Abrasives
- Absorbents
- Adaptors
- Adhesives and Bonding Materials
- Advanced Train Control Systems
- Adzes
- AEI Reader
- AEI Tags
- Air Brake and/or Parts
- Air Compressor and/or Parts
- Air Conditioners and/or Parts
- Air Horn
- Air Valves
- Alarms
- Alternators
- Anchors
- Angle cocks
- Anti-Creepers
- Antifreeze

- Architectural Stone Products
- Asphalt Materials
- Asphalt Paving
- Auto Rack Equipment
- Automobile Parts
- Auxiliary Power Unit
- Axles
- Ballast
- Ballast Equipment
- Batteries
- Battery Boxes
- Battery Chargers
- Bearings
- Bits and Blades
- Blue Flag Control
- Bogies and Chassis
- Bolsters
- Bolts and Nuts
- Brake Beams
- Brake Force

### Measurement System

- Brake Parts
- Brake Repair
- Brake Shoes
- Brake Testing System
- Bridge Monitoring Equipment
- Bridge Parts
- Bridge Timbers
- Brooms
- Brush Cutting Supplies & Equip.
- Bushings
- Cable
- Cantilevers
- Car Parts
- Cars (All types)
- Castings
- Center Plates
- Chain (All types)
- Cleaners

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# ASLRRRA Associate Directory and Website Data Form

## Directory Index Guide

### Page Two

#### EQUIPMENT, PARTS, SUPPLIES

- Cleaning Equipment
- Coatings
- Coils
- Collection Systems
- Collision Avoidance Technology
- Communication Headsets
- Communication Supplies
- Communication Systems
- Compromise Bars
- Computer Hardware
- Computer Software
- Construction Equipment
- Continuous Welded Rail
- Controllers
- Converters
- Cooling Fans
- Cooling System Supplies
- Cooling Systems
- Couplers
- Covers
- Crane Equipment, Parts & Service
- Crane Inspection
- Crankshafts
- Crossbucks
- Crossing Alarms & Gates
- Crossing Signals and Equipment
- Crossing Surfaces
- Cushioning Devices
- Cylinder Heads
- Derails
- Detectors
- Detectors - Cable Fault
- Detectors - Voltage
- Diesel Engines and Parts
- Diesel Fuel Injectors
- Digital Video Recorders
- Discharge Gates
- Dispatch Console
- Ditch Lights
- Doors
- Draft Gears
- Drills
- Dryers
- Electric Motors
- Electrical Equipment
- Electrical Equipment - Testing & Measurement
- Emergency Equipment
- Emissions Devices
- Engine Parts
- Environmental Products
- Event Recorders
- Eyewear, Protective/Safety
- Fasteners
- Filters
- Fire Protection Supplies
- Fittings
- Forgings
- Foundations
- Freeze Protection Valves
- Freight Car Components
- Frogs
- Fuel
- Fuel Additives
- Fuel Catalysts
- Fuel Conservation
- Fuel Monitoring Systems
- Fueling Systems
- Fuses
- Gages
- Gaskets and Seals
- Gear Boxes
- Gears
- Generators
- GIS Tracking Systems
- Glazing
- Gloves
- GPS Tracking Systems
- Grade Crossing Surfaces
- Grade Crossings
- Grinders
- Guard Rails
- Hard Hats
- Headsets
- Hearing Protection
- Heaters
- Highway Crossings
- Hi-Rail Equipment
- Hi-Rail Parts
- Hi-Rail Trucks and/or Trailers
- Hoists
- Hoses
- Hydraulic Equipment & Parts
- Idle Reduction Systems
- Injectors
- Instrument Houses & Cases
- Insulated Equipment
- Insulation
- Jacks
- Journal Bearings & Boxes
- Jumper Cables
- Knuckles & Pins
- Ladders
- Lamps & Bulbs
- Lenses
- Lights
- Liners
- Locks
- Locomotive Control Systems
- Locomotive Equipment
- Locomotive Parts
- Locomotive Shutdown/Restart Systems
- Locomotive Traction Control Systems
- Locomotives
- Locomotives – GenSet
- Lubricants
- Lubricators
- Magnets
- Microprocessors
- Mirrors
- M-O-W Equipment
- M-O-W Parts
- Motive Power
- Noise Walls
- Nuts and Bolts

Continued →

# ASLRRA Associate Directory and Website Data Form

## Directory Index Guide

### Page Three

#### EQUIPMENT, PARTS, SUPPLIES

- Oil Coolers
- Operation Lifesaver Products
- Paint
- Panelization
- Pinions
- Pipe
- Pistons
- Power Cables
- Power Packs, Units and Systems
- Precast Foundations
- Preheaters, Engine
- Preservatives
- Pumps
- Radiators
- Radio Parts & Service
- Radio Repeaters & Base Stations
- Radios
- Rail
- Rail Cutters
- Rail Fasteners
- Rail Flaw Detection
- Rail Grinders
- Rail Joints
- Rail Plow
- Rail Sanding Systems
- Rail Tongs
- Recorders
- Reflectors
- Relay
- Remote Control
- Remote Monitoring and Control
- Rental and/or Leasing
- Rerailing
- Retaining Walls
- RFID Technology
- Roller Bearings
- Rolling Stock
- Rubber Products
- Safety Equipment
- Safety Software
- Sandblasting Equipment
- Saws
- Seats
- Sensors
- Signal Bonds
- Signal Bungalows
- Signal Equipment & Parts
- Signal Housing
- Signs or Stencils
- Snow Equipment
- Solar Power Equipment
- Sound Barriers
- Speed Indicators & Recorders
- Spider Plows
- Spike Equipment & Parts
- Spikes
- Splice Bars
- Springs
- Starter Motors
- Steel Fabricators
- Switch Plates
- Switch Points
- Switch Stands
- Switch Ties
- Switches
- Tampers
- Tanks
- Telemetry Devices
- Test Equipment
- Test Equipment - Solar Power
- Testers - Battery
- Testers - Cable
- Testers - Power Cable
- Testers - Pump Motor
- Testers - Traction Motor
- Testers - Transformer
- Testers - Wire & Cable
- Tie Changers
- Tie Drills
- Tie Epoxy, Concrete
- Tie Extractors
- Tie Handling
- Tie Inserters
- Tie Plates
- Tie Plug Foam
- Tie Plugs
- Ties
- Ties, Composite Plastic
- Ties, Concrete
- Ties, Pre-Plated
- Ties, Pressure-Treated
- Ties, Steel
- Ties, Used
- Timber Products
- Toilet Supplies
- Toilets
- Tools
- Topsoil
- Track
- Track Accessories & Tools
- Track Circuits
- Track Gauges
- Track Skates
- Traction Motors
- Traffic Management
- Train Control Systems\
- Train Dispatching
- Transformers
- Truck Bodies
- Trucks & Frames
- Trucks, Material Handling
- Trucks, Specialty
- Turbochargers & Parts
- Turnouts
- Turntables
- Valves & Accessories
- Vegetation Control Equipment
- Video Recording Equipment
- Warning Devices
- Washers
- Wear Plates & Accessories
- Welding Accessories
- Welding Alloys
- Wheel Assembly
- Wheel Stops
- Wheels & Accessories
- Windows

Continued →

# ASLRRA Associate Directory and Website Data Form

## Directory Index Guide

### Page Four

#### EQUIPMENT, PARTS, SUPPLIES

- Windshield Wings
- Wiper Motors & Blades
- Wire & Cable
- Wood Products
- Wrenches
- Yard Automation Systems
- Yokes
- Other \_\_\_\_\_

#### SPECIAL SERVICES

- Accounting & Tax Services
- Accounts Receivable Collections
- AEI Tag Programming
- Aerial Imagery
- Aggregate Delivery
- Air Brake Repair
- Air Compressor Repair
- Air Conditioner Repair
- Air Horn, Rebuilding
- Appraisal Services
- Asset Management
- Attorneys
- Auditing Services
- Automobile Repair
- Background Checks
- Banking Services
- Bridge Construction & Repair
- Bridge Design
- Bridge Inspection
- Bridge Load Testing
- Bridge Repair & Inspection
- Brokers (Rolling Stock & Equip.)
- Building Commissioning
- Bulk Trucking
- Cable Testing
- Car Builders
- Car Hire & Deprescription Consulting
- Car Inspections
- Car Maintenance
- Car Mechanical Management
- Car Repair

- Car Repair Billing
- Car Tracing
- Claims Management
- Cleaning Services
- Collision Repair
- Communication Equipment Service
- Construction
- Consulting Services
- Contractors
- Crew Management
- Crossing Litigation
- Culvert Cleaning
- Customer Service
- Data Analysis - Financials
- Data Base Design
- Demolition Services
- Demurrage Analysis
- Derailment Prevention
- Derailment Services
- Design Services
- Directional Drilling
- Disaster Management Recovery
- Distribution Center Services
- Ditching
- Drainage Structure Cleaning
- Drug Testing
- e-Business Solutions
- e-Commerce
- EDI
- Emergency Management
- Emergency Services
- Employee Benefits
- Employment Administration
- Employment Services
- Engine Rebuilding
- Engine Service
- Engineer Certification
- Engineering Services
- Environmental Services
- Exhaust After-Treatment Consulting
- Expert Witness Services

- Feasibility Studies
- FELA Claims & Litigation
- Fiber Optic Installation
- Financial Analysis
- Financing
- Fleet Management
- Grade Crossing Emergency Call Center
- Grant and/or Loan Administration
- HazMat Security
- HazMat Service
- HazMat Tracking
- Health Management
- Healthcare Services
- Hi-Rail Inspection & Repair
- Hi-Rail Installation
- Human Resource Management
- Human Resources
- Industrial Development
- Industrial Switching
- Infrastructure Protection
- Injury Management
- Inspection Services
- Insurance
- Insurance – Bonding
- Insurance – Broker
- Insurance – FELA
- Insurance – Health
- Insurance – Liability
- Insurance – Railroad Protective
- Intermodal Services
- Internet Technology
- Inventory Management
- Investments
- Job Placement
- Labor Relations
- Land Clearing Services
- Leadership Development
- Leasing Services
- Legal Services
- Legal Services – Commercial
- Legal Services – FELA Claims

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# ASLRRRA Associate Directory and Website Data Form

## Directory Index Guide

### Page Five

#### SPECIAL SERVICES

- Legal Services – Labor & Employment
- Legal Services – Litigation
- Legal Services – Regulatory
- Line Acquisitions
- Line Sales
- Load Rating Services
- Locomotive Dismantling
- Locomotive Maintenance
- Locomotive Service
- M-O-W Equipment Service
- Marketing
- Metal Fabrication
- Mobile Services
- Motor Rebuilding
- New Hire Orientation
- Newsletter Subscription
- Noise Monitoring
- Occupational Health Services
- Painting Services
- Payroll Services
- Performance Management
- Pile Driving
- Preventive Maintenance
- Promotional Products
- Property Management
- Publications
- Publishing
- Rail Management
- Rail Wear Trend Analysis
- Rail Welding
- Railcar Dismantling
- Railcar Loading
- Railcar Management
- Railcar Monitoring
- Railcar Storage
- Railcar Switching Services
- Railroad Flagging Services
- Recycling Services
- Remediation Services, Real Estate
- Remote Control Certification
- Rental and/or Leasing Services
- Retirement Plan Advice
- Retirement Plan Management
- Risk Management
- RRIF Loan Independent Financial Advisor
- Rule Book Development
- Safety Audits
- Safety Plan Development
- Salvage Commodities
- Sandblasting Service
- Security Plans & Countermeasures
- Security Risk Assessment & Management
- Signal Electronics Logistics
- Signal Electronics Remanufacturing
- Signal Installation
- Signal Maintenance
- Slack Adjuster Services
- Strategic Planning
- Switching Services
- Systems Integration
- Testing Services
- Tie Disposal
- Tie Installation
- Timekeeping
- Track Construction
- Track Inspection
- Track Removal
- Track Work and Maintenance
- Train Coordination
- Training – Air Brake
- Training – Alcohol & Drug
- Training – Conductor
- Training – Dispatcher
- Training – Employee
- Training – Engineer Certification
- Training – Equipment Inspection
- Training - HazMat
- Training – Locomotive Engineer
- Training – Roadway Worker
- Training – Safety
- Training Services
- Transloading
- Transportation Logistic Services
- Truck Repair & Rebuilding
- Unit Train Inspection Services
- Unit Train Loading Services
- Ultrasonic Rail Testing
- Vegetation Control Services
- Warehouse Storage
- Welding Certification
- Welding Services
- Wheel Truing Services
- Wheelset Reconditioning
- Wheelshop
- Wireless Service
- Wireless Technology
- Wreck Repair
- Yard Cleaning
- Other \_\_\_\_\_